

## BOOK OF LISTS

### DENVER-AREA COMMERCIAL MORTGAGE COMPANIES

RANKED BY DOLLAR VOLUME OF COLORADO COMMERCIAL LOANS CLOSED IN 2017

	Business name Website	Address Phone	Dollar volume of commercial loans closed in Colorado during 2017	Largest single commercial property closed in Colorado in 2017	Owner (stock ticker) / Headquarters	Top local executive
1	<b>HFF LP</b> ① hfflp.com	1125 17th St. #2540 Denver, CO 80202 303-513-8000	\$2.92 billion	\$93.5 million	HFF Inc. (HFF) / Dallas, TX	Eric Tupler, senior managing director
2	<b>CBRE Capital Markets - Debt &amp; Structured Finance</b> ② cbre.us/colorado	1225 17th St. #3200 Denver, CO 80202 303-628-1700	\$1.43 billion	NA	CBRE Group Inc. (CBRE) / Los Angeles, CA	Brady O'Donnell, vice chairman; Michael Cantwell, EVP
3	<b>Essex Financial Group</b> ③ essexfg.com	1401 17th St. #700 Denver, CO 80202 303-796-9006	\$648.48 million	NA	Jeff Riggs, Peter Keepper, Cooper Williams / Denver, CO	Jeff Riggs, president/ principal; Peter Keepper, managing principal; Cooper Williams, principal
4	<b>Berkadia</b> ④ berkadia.com	1331 17th St. #550 Denver, CO 80202 303-689-8312	\$473.66 million	\$70.58 million	Berlshire Hathaway and Jefferies Financial Group / New York, NY	Christopher Ellis, senior managing director; Kevin McCormack, managing director
5	<b>NorthMarq Capital LLC</b> northmarq.com	6300 S. Syracuse Way #250 Centennial, CO 80111 303-225-2100	\$456 million	\$60 million	Pohlad Cos. / Minneapolis, MN	David Link, SVP/managing director
6	<b>Marcus &amp; Millichap</b> ⑦ marcusmillichap.com	1225 17th St. #1800 Denver, CO 80202 303-328-2000	\$181.94 million	\$48.13 million	Marcus & Millichap (MMI) / Calabasas, CA	Skyler Cooper, regional manager, Denver
7	<b>Colorado State Bank and Trust</b> ⑥ csbt.com	1600 Broadway Denver, CO 80202 303-863-4274	\$68 million	NA	BOK Financial Corp. (BOKF) / Tulsa, OK	William Sullivan, CEO
8	<b>Bellco Credit Union</b> ⑧ bellco.org	7600 E. Orchard Rd. #400N Greenwood Village, CO 80111 303-689-7800	\$11.4 million	\$8 million	Bellco Credit Union / Greenwood Village, CO	Walker Fleming, chairman; Douglas Ferraro, president/CEO

NOTES: NA - not available \* - not ranked last year



#### CLOSER LOOK

**ABOUT THE LIST**  
 Information on The List was supplied by individual companies through questionnaires and could not be independently verified by Denver Business Journal. Only those that responded to our inquiries were listed. Public Service Credit Union, which ranked No. 8 on last year's list, did not respond to our inquiries by deadline.

**NEED A COPY OF THE LIST?**  
 Information for obtaining reprints, web permissions and commemorative plaques, call 800-927-2363.

**WANT TO BE ON THE LIST?**  
 If you wish to be surveyed when The List is next updated, or if you wish to be considered for other Lists, email your contact information to James Rodriguez at jrodriguez@bizjournals.com.

Originally published Aug. 10, 2018

